



For more information on personalized retirement plan communications, please contact us.

June 2, 2005

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Phone: 877-203-5625

Ms. Jane Smith
101 Main Street
Any City, MD 20900

Dear Jane,

As a contributing participant in the Acme Savings and Investment Plan (ASIP), you already understand the importance of saving for your retirement. Our records show that, as of January 2002, you were contributing 3% of your eligible pay.

But while you're contributing to ASIP, you're not making the most of your contribution.

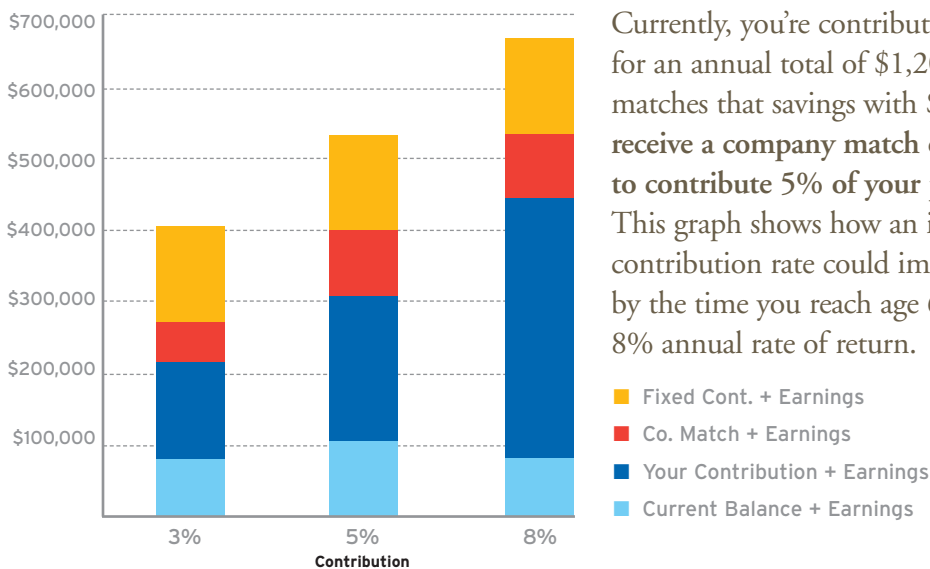
By increasing your contribution you can:

- **Maximize the company match**
- **Earn more for your retirement by taking advantage of tax-deferred growth**
- **Pay less in taxes today**

This personal report illustrates how you benefit from increasing your contribution.

Maximize the Company Match

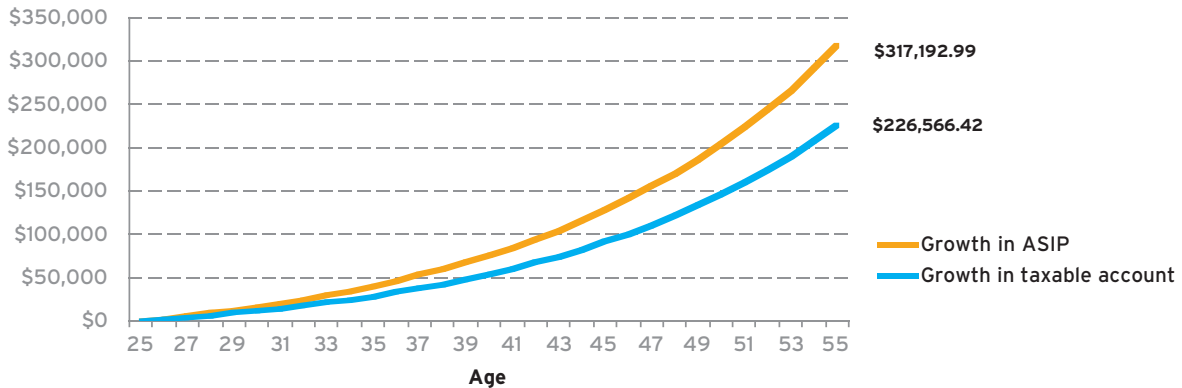
For every dollar you contribute to ASIP, up to the first 5% of your eligible pay, the Company adds an extra 40 cents to your account. This Company Matching Contribution is in addition to the annual Company Fixed Contribution (3% of pay) that is credited to your ASIP account each February.



Currently, you're contributing 3% of your pay, for an annual total of \$1,200. The Company matches that savings with \$480. **You would receive a company match of \$800 if you were to contribute 5% of your pay (\$2,000 per year).** This graph shows how an increase in your contribution rate could impact your account by the time you reach age 65, assuming an 8% annual rate of return.

Tax-Deferred Growth

Because your earnings in ASIP are not taxed until you withdraw them, your money grows faster in ASIP than if you put the same money into a taxable account, assuming the same 8% annual rate of return.



Pay Less in Taxes Today

You might be thinking that you can't afford to increase your contribution by \$800. But because your contribution is deducted from your pay before taxes, increasing your contribution by \$800 does not reduce your take-home pay by an equivalent amount.

As you can see in the chart below your take-home pay decreases by only \$584.

3% Contribution	Compare	5% Contribution
\$40,000	Your base pay	\$40,000
\$1,200	Less your contribution to ASIP	\$2,000
\$38,800	Equals your taxable income	\$38,000
\$8,436	Federal Income Tax at 27%	\$8,220
\$30,364	Take-home pay	\$29,780

Increasing your Contribution is Quick and Easy

- Call the Service Center at 1-800-555-5555 or access the web site at www.website.com, 24 hours a day, 7 days a week.
- Enter your Social Security Number and your PIN. (Never received a PIN? Just enter a 4-digit number of your choice to establish one. Forgotten your PIN? Call the Service Center to have it mailed to your address on file.)
- The system will guide you step by step through the process.

If you have questions or need help, Service Center Representatives are available Monday through Friday from 8:00 AM to 8:00 PM (ET).